



# County and Local Governments

the binkleykanavy group  
CERTIFIED PUBLIC ACCOUNTANTS



COUNTY  
BUILDING

VOTE

**THE FOLLOWING IS A SAMPLING OF SERVICES PROVIDED BY THE BINKLEY KANAVY GROUP TO COUNTY AND LOCAL GOVERNMENTS:**

*Value Added Audit and Assurance Services*

- Single Audits
- Program Specific Audits

*Business Advisory Services*

- Assistance in Preparing Financial Statements, including
  - Comprehensive Annual Financial Reports
  - Popular Annual Financial Reports
- Internal Control Assessments
- Business Processes and Efficiency Assessments
- Preparation of Cost Driver and Service Analysis and Operating Projections
- Budget Reviews
- Department Consolidation Assessments and Implementation Plans
- Competitive Alternatives for Government Operations

## County and Local Governments

STRIKING THE RIGHT BALANCE BETWEEN COMPETING PRIORITIES FACED BY COUNTY AND LOCAL GOVERNMENTAL LEADERS IS BECOMING INCREASINGLY CHALLENGING. GOVERNMENTAL LEADERS ENCOUNTER A SIMULTANEOUS INCREASE IN DEMAND FOR SERVICES AND CONSTANT PRESSURES TO MINIMIZE TAX BURDENS; ALL WHILE BEING PLACED DIRECTLY IN THE PUBLIC EYE. AS SUCH, LEADERS MUST BE ABLE TO EFFECTIVELY MAKE THE RIGHT DECISIONS AND CONVEY THE JUSTIFICATIONS FOR THEIR DECISIONS WITH CONFIDENCE TO THE PUBLIC.

At a time when the public is requesting accountability and transparency, governmental leaders are being forced to challenge and change the way their governments function and deliver services. In order to do this, elected officials need to have resources available that will challenge the status quo of their governments and assist in identifying solutions that will relieve the increased financial pressures placed on their budgets. These resources need to not only understand governmental operations, but they also need to be creative, loyal and trustworthy.





# passion

## **EXPERTS**

Many governmental leaders have turned to the experts at The Binkley Kanavy Group to enhance and supplement their existing staff to better utilize their organization's resources. County and local leaders can be confident that the advice provided by The Binkley Kanavy Group will do more than make financial sense; it will withstand the pressure of public scrutiny that all governmental leaders face. The experts at The Binkley Kanavy Group will not only assist with most complex financial challenges, but will enable elected officials to effectively communicate the positive results of the solutions we provided.

## **EXPERIENCE**

Experts at The Binkley Kanavy Group have been providing audit and consulting services to Pennsylvania county and local governments for more than 25 years. We believe that an "outside" objective analysis and review provides local governmental leaders with valuable insight and opportunities to assist them in balancing the increased demands placed on them. It is the successes that come from this interaction with governmental leaders that provide us with the energy and passion to do our job.

Our philosophy related to providing services is that we believe being experts in rules and regulations and accounting and auditing standards, are bare minimum requirements for any professional services firm engaging county and local governments in Pennsylvania.

Such experience should not be considered a unique qualification. What differentiates The Binkley Kanavy Group from other firms are the objectives and outcomes of their respective approach. While other firms are engaged with the objective of delivering a report and feel successful when the outcome results in that report, we would not be satisfied. The Binkley Kanavy Group's passion is to do more than issue a report. We exceed expectations by providing client centric solutions to better manage their organization.

## **PASSION**

The attributes and the collective set of values The Binkley Kanavy Group shares within the governmental services arena would amount to nothing without the passion we embody. With this passion we are capable of exceeding the highest expectations of our clients. Our thoroughness, diligence and willingness to look beyond the numbers are only possible because of the passion we bring to helping our clients be even more successful.



## About The Binkley Kanavy Group, LLC

AT THE BINKLEY KANAVY GROUP WE PRIDE OURSELVES IN LOOKING BEYOND THE NUMBERS TO PROVIDE OUR CLIENTS AN UNRIVALED APPROACH TO PROFESSIONAL AUDITING AND BUSINESS ADVISORY SERVICES. EXPERTS AT BINKLEY KANAVY THRIVE ON BEHALF OF A WIDE-RANGING CLIENT BASE WITH A SPECIALIZED FOCUS IN LOCAL GOVERNMENTS AND HUMAN SERVICES ORGANIZATIONS.

One word best describes the attitude Binkley Kanavy’s team exhibits on a daily basis for our clients — **PASSION**.

The Binkley Kanavy Group was formed from a passion to provide clients with a level of service that surpasses their highest expectations. We have achieved this by creating a culture that values creativity and innovation as much as technical expertise. Passion can not be sufficiently expressed on a sheet of paper or a spreadsheet, but, our clients can see and feel it while working with our enthusiastic team.

### EXPERIENCE & SKILLS

Led by founding partners Brian Binkley and Thomas Kanavy, and supported by a highly experienced senior management committee, the team at Binkley Kanavy strives to achieve the highest quality, hands-on service for our clients. Our many years of service and distinguished accomplishments for our clients have allowed us to build and maintain relationships within the industries we serve. We do this with a commitment

to diligence, accountability and excellence not seen regularly in the profession.

### COMMUNICATION & DEDICATION

It is imperative to the team at Binkley Kanavy that our client relationships are founded on mutual trust. Binkley Kanavy’s team is dedicated to regular communications with our clients. No problem is too insignificant and no question is too mundane, not to be addressed in a timely and honest manner. It is through this openness and willingness to communicate that often leads to identifying issues clients were unaware existed; and the solutions that Binkley Kanavy’s team of experts regularly provide.

### VALUE

Binkley Kanavy provides our clients with much more than a report. We provide auditing and consulting services, a comprehensive analysis, that enables them to better manage and grow their business. Binkley

Kanavy surpasses expectations of its clients by choosing a path of intricate assessments and creativity over the path of least resistance. Our team members are specialists, not generalists. We provide solutions to client issues, both known and those yet to have surfaced. The team at Binkley Kanavy does more than merely convey these findings to clients; we present the necessary tools to better manage their operations and provide specialized training to educate their employees.

### PASSION

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*Headquartered in Pittsburgh and operating throughout Pennsylvania and other focused regions in North America, Binkley Kanavy’s dedicated team of outgoing professionals is ready to exceed your expectations.* For more information on the Binkley Kanavy Group, please visit our website, [www.binkleykanavy.com](http://www.binkleykanavy.com).

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